

FedEx Delivers Value, Reliability and Proven Performance

As you know, there are many things affecting the shipping industry right now, from published reports about DHL's reduced capabilities to overall economic challenges.

In these uncertain times, you may be concerned about how these possible changes in the shipping industry might affect your service experience. It is important to have service choices, flexibility and options you can rely on in order to effectively manage your costs, and that is why we chose FedEx to be our exclusive Buying Power partner for shipping.

As a member of CPIA and Printing Industries of America, you are eligible for special member benefits to help you save money on the products and services you need, including special discounts on select FedEx® and FedEx OfficeSM services.¹

Take advantage of FedEx savings and save up to:

- 26% on select FedEx Express® U.S. services.
- 18% on select FedEx Express international services.
- 15% on select FedEx Ground® services.
- 64% on select FedEx Freight® services.

Sample FedEx savings for Canadian Printing Industries Association members:

Service	FedEx List Rate*	Discount	Your FedEx Rate	UPS Rate**
FedEx Priority Overnight® envelope	\$15.35	26%	\$11.36	\$14.10
FedEx International Priority® envelope	\$37.25	18%	\$30.54	\$39.75
FedEx Ground® 35-lb. package	\$9.54	15%	\$8.11	\$9.54

CANADIAN Members Only:

It's easy to sign up for FedEx Canada for a new account or convert your existing FedEx account. Just complete the PDF/CANADA enrollment form and fax it directly to FedEx Canada at **905-212-5667**. For more information contact Andrew Mawhinney, your FedEx Canada Association Advantage® Specialist, at 877-282-9308, extension 5439. Canadian Members are eligible for FedEx® Express, FedEx® International and FedEx® Ground services only.

Comparison of base transportation charges as of February 2008. Rates shown represent FedEx standard list rates and UPS retail rates. Rates do not include pickup fees and other surcharges. Rates assume that shipping does not qualify for daily pickup.

*FedEx® delivery services in Zone 2 (shipments 0 – 150 miles from origin to destination anywhere in the contiguous U.S.) or Zone C (international).

**UPS Next Day Air® Letter services to Zone 102, UPS Worldwide ExpressSM Letter services to Zone 84 and UPS Ground 35-lb. package services to Zone 2.